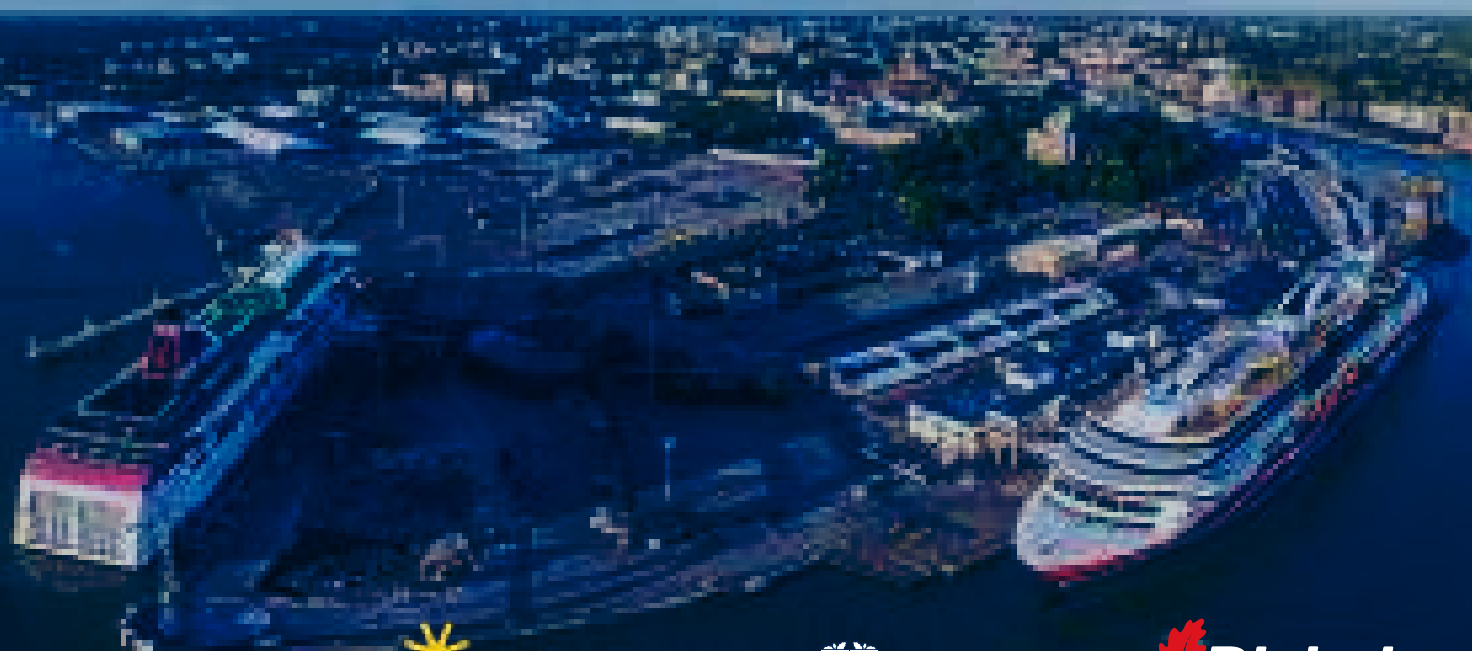




Trade mission to Finland: Introduction to the Basque Delegation



TURKU AMK



**BUSINESS
TURKU**



**EUSKO JAURLARITZA
GOBIERNO VASCO**

BASQUE GOVERNMENT

Bizkaia
foru aldundia
diputación foral

Company Representative



Nerea Goti
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Company profile:

G. Elexalde is a company specialized in turnkey naval accommodation, with over 60 years of experience in manufacturing and a long-standing presence in the marine sector.

From our 3,000 m² production facilities in Bizkaia, Spain, we provide complete accommodation solutions for shipyards and shipowners, covering engineering, manufacturing, supply and onboard installation.

Our scope includes insulation, wall and ceiling panels, doors, flooring, modular wet units, furniture, upholstery, as well as kitchen and laundry equipment. Thanks to our in-house production capabilities, experienced technical team and advanced CNC machinery, we are able to adapt to the specific requirements of each vessel and project.

Our flexibility, continuous investment in technology and commitment to quality, supported by ISO 9001:2015 certification, have allowed G. Elexalde to become a reliable partner for naval projects both in Spain and international markets.

Products

- Accommodation Turnkey & Repairs.
- Insulation and Steel Plate in Machinery Spaces and Cargo Areas.
- Furniture and Woodwork.

Target sectors:

- Shipyards: new buildings and repairs.
- Technical Project Offices.
- Shipowners and Architect.

B2B Partner:

- Shipyards.
- Technical offices.
- Sales representative.



Company Representative



Ivan Cugnon
Business Development Manager

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Company profile:

We are manufacturers located in Reinosa, Spain. A key industrial center with over 90 years of history in manufacturing electrical generators, a global reference for building, repairing, and commercializing electrical machinery. We also manufacture in facilities located worldwide in China and India with headquarters in Zamudio-Spain.

Currently, we are specialized in producing wind turbine generators for both onshore and offshore wind farms, as well as industrial and marine propulsion motors and generators. We are also worldwide known for investment in research and development, including patented permanent magnets and electrical insulation systems for motors and generators.

Products

- Main generators for electrification of the vessels: Electrical generators upto 30MVA
- Main propulsion motors: Electrical motors, PM and asynchronous upto 20MW
- Thruster motors: Electrical asynchronous and PM motors upto 10MW
- In Line Shaft Generators PTO-PTI: PM and synchronous Low speed rotating machines up to 10MW.

Target sectors:

- Electrical system integrators (WETECH, KONGSBERG, WARTSILA, ABB, STEERPROP).
- Shipyards (Rauma shipyards, MeyerTurku, Helsinki shipyard).

B2B Partner:

- Supply Chain Director
- Technical Director
- Purchase Director



**BUSINESS
TURKU**



Company Representative



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Head of Shipping

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Sydney Stelly
Market Specialist Nordics & UK

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Company profile:

We are an environmental services provider headquartered in Bilbao, Spain, with an international presence. We have two areas of expertise: Consulting and Trading, combining technical and regulatory expertise with direct access to environmental markets.

Our Trading Desk operates in international voluntary and regulated environmental markets, including carbon credits, Guarantees of Origin EU/UK ETS allowances and pool FuelEU.

Our Consulting activity supports companies in their decarbonisation and sustainability strategies, with particular expertise in sustainable financing, helping clients structure financing opportunities for energy transition projects. We also support organisations working with renewable fuels on GHG reduction, traceability and certification requirements under RED III.

Together, these two areas link sustainability strategy, regulatory compliance and environmental market opportunities.

Products

- **Environmental Markets & Trading**
Trading and market access for carbon credits, Guarantees of Origin (electricity and biomethane), EU ETS and UK ETS and FuelEU.
- **RED III Certification & Traceability**
Support with GHG reduction, traceability and certification requirements for renewable fuels.
- **Sustainability & Decarbonisation Consulting**
Decarbonisation strategies, SBTi, energy transition and sustainability solutions for companies, projects that generate carbon credits.
- **Sustainable Finance & Energy Transition**
Identifying and structuring financing opportunities for energy transition and sustainable projects.



Target sectors:

- Shipping companies
- Shipyards

B2B Partner:

- CFO
- Technical Director
- Fleet Director
- Head of Sustainability



Company Representative



Esperanza Ochoa de Olza
Sales promotor

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Company profile:

We are a precision **MACHINING** company with the capacity to machine parts from very small dimensions to 20 m and up to 63 tons.

All types of materials: casting, steel, welding parts, stainless steel, titanium, etc.

Currently, we specialize in **THE ENTIRE PRODUCTION PROCESS**: from technical study to manufacturing and verification.

Furthermore, you can leave **the entire procurement process** to us, raw material procurement, surface finishing, packaging and transportation.

Products

- Machine tool bed (19m).
- Press double column (5m).
- Machine tool cantilever (4m).
- Pod housing.

Target sectors:

- energy, maritime, machine tool, capital goods in general.

B2B Partner:

- Shipyards with in-house engineering
- Propulsion system manufacturers
- Purchasing managers
- Technical purchasing

Machine tool bed (19m).



Press double column (5m).



Machine tool cantilever (4m).



Pod housing.



NOTE: photo from the internet. Those we manufacture are subject to an NDA

Company Representative



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Global Onshore Sales Manager

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Company profile:

Founded in 1923, and since 2017, part of the Royal Van Beest Group, Irizar Forge is a specialist player that offers practical and innovative solutions to onshore and offshore EPC & OEM companies. As the leading expert, we bring true value to your heavy lifting accessories and their application in regular and harsh environments.

Irizar Forge specializes in manufacturing heavy-duty forged products with a lifting capacity of up to 2000 t.

At Irizar Forge, our core mission is to design, manufacture, and rigorously test products and services to uphold the highest safety standards with the use of forging technology. Our product range includes a variety of lifting components such as single, double, quad, eye and ramshorn hooks and hook blocks.

We take pride in producing industry-standard compliant products that are fully certified by renowned Class Societies like LRS, DNV, ABS, and BV. This ensures the highest level of quality and safety for our customers. Irizar Forge maintains stock in the USA, Germany and Spain and has offices in Spain, USA, Brazil and agents worldwide to quickly be able to provide forged solutions for all sorts of onshore industries.

Products

- Crane hooks
- Hook blocks



Target sectors:

- Shipyards, steel mills, mining, nuclear, defense, ports, etc.

B2B Partner:

- Supply Chain Director
- Technical Director
- Purchase Director



Company Representative



Diego Martínez

Key Account Manager

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Company profile:

Laulagun Bearings is a leading manufacturer of large-scale slewing bearings and bearing solutions for demanding applications. Founded in 1973, the company is headquartered in the Basque Country, Spain, and operates an additional manufacturing facility in India.

Laulagun designs, manufactures, tests, and services customized bearing solutions for wind energy, marine, offshore, and other heavy industrial sectors. Leveraging decades of experience in highly demanding environments, the company supports applications such as cranes, deck equipment, offshore systems, and wind-assisted propulsion technologies.

Through advanced engineering, manufacturing excellence, and global service support, Laulagun delivers reliable, high-performance solutions to OEMs and end users worldwide.

Products

- Slewing bearings from 0,6m up to 6 meters.
- Full module with pinions, bearings and gears and electronic controls included.
- Field services.
- Engineering services.
- O&M.

1- ROW ROLLER BEARING



1- ROW BALL BEARING



2- ROW BALL BEARING



3- ROW ROLLER BEARING



Target sectors:

- Marine.
- Energy.
- WAPS systems.
- Mining.
- Oil & Gas.
- Offshore.
- Deck equipment.
- Aérospatiale.
- Elevation.

B2B Partner:

- Supply Chain Director.
- Technical Director.
- Purchase Director.



Company Representative



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Jone Arana
Internationalisation and
Market intelligence manager

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Company profile:

Basque Maritime Cluster is the meeting point for the maritime value chain. It was founded in 1997 as part of the Basque Government's strategy to enhance competitiveness.

The cluster is committed to the economic and social development of the Basque Country, a European region renowned for its strong maritime heritage and thriving shipbuilding industry.

The innovative industry focuses on various niches including shipowners, engineering and design, shipbuilding, technology and equipment, offshore energy, fishing and blue economy, ports, and recreational sailing.

Mission

Represent, promote and provide services to improve competitiveness and growth of the companies of the domain.

Vision

Consolidate the leadership of the Basque maritime sector on the international market.

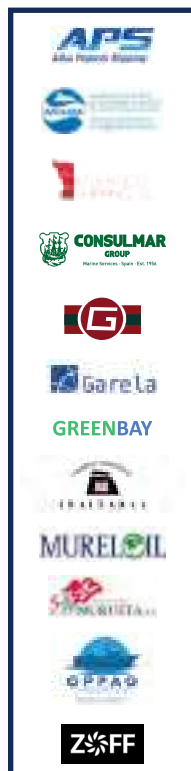
Market Segments and Priorities

- Shipowners.
- Shipyards.
- Fisheries and aquaculture.
- Onshore power supply.
- Electric vessel.
- Future fuels.
- Offshore.
- Digitalisation.
- AI.
- Autonomy.
- Ecodesign and circular economy.
- Skills and employment.



BASQUE MARITIME INDUSTRY

SHIPOWNERS



ENGINEERING



SHIPYARDS



HEAVY STRUCTURES



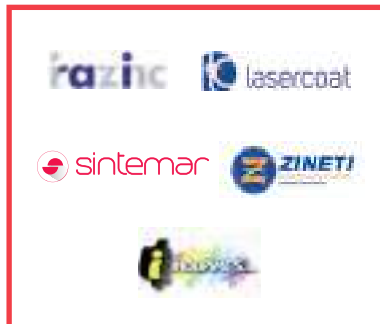
CLASSIFICATION SOCIETIES



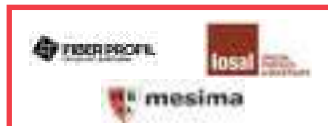
SHIP RECYCLING



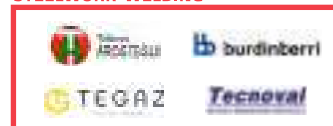
SURFACE TREATMENT



STRUCTURAL PROFILES



STEELWORK-WELDING



ACCOMODATION



SPECIALIZED WORKS



SUPPLIES AND COMPONENTS



PROPULSION AND ENERGY SYSTEMS



ELECTRICAL EQUIPMENT



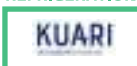
PUMPING AND PIPING



ELECTRONIC INDUSTRY



REFRIGERATION



HYDRAULICS



TECHNICAL SUPPORT



CRANES AND DECK MACHINERY





Basque Maritime Cluster

Foro Marítimo Vasco

LEGAL SERVICES AND INSURANCE COMPANIES



CONSULTANCY



SURVEILLANCE



TECHNOLOGY AND TRAINING CENTRES



PUBLIC ENTITIES AND INSTITUTIONS



PORT AUTHORITIES



MUSEUMS AND EVENTS



FINANCING INSTITUTIONS



PROFESSIONAL ASSOCIATIONS









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